



TECHNICAL CONSULTING
PROJECT IMPLEMENTATION
TRAINING & DEVELOPMENT

leading learning | diffusing knowledge | expanding capabilities

Verbatim Virtual Solutions® is a consulting firm that specializes in the design, management and delivery of impact projects for development agencies, government bodies and corporate firms. We deliver results, value and lasting change in diverse practice areas such as economic growth, governance, education, agriculture and health. Our solutions derive from strategic knowledge management approaches, research and a multidisciplinary, adaptive implementation approach.

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OUR VALUE

The significance of Africa's indigenous knowledge in all fields of human endeavor - and encapsulated in folk intellect, oral tradition and old-world technology - is key to the continent's growth and advancement.

Verbatim was incorporated as a vehicle to foster the creativity, technology, knowledge and capabilities of Africans in order to coordinate the melding and incorporation of communal knowledge with established modern approaches - towards the growth and transformation of Africa.

OUR APPROACH

Our approach to consulting is influenced by three guiding principles: working collaboratively with clients and their teams; diffusing knowledge and focusing on improving processes as well as finding solutions. We work closely with clients and stakeholders to deliver results, while ensuring results are documented and effectively communicated.

MISSION

Verbatim is committed to fostering local productive knowledge networked into diverse, collaborative teams - to accelerate global sustainable development.

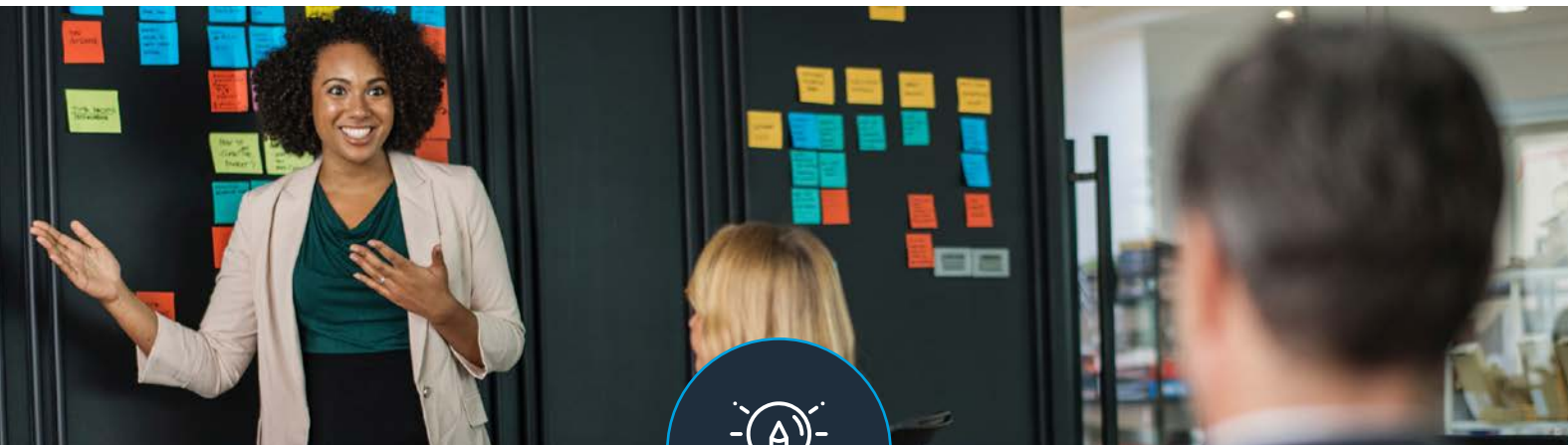
ETHICS

We engage our intellect and unleash our passion to deepen thought beyond convenient best practice solutions. We direct collective creative technical rigor, in pursuit of solutions that are contextually workable and deliver results.



SERVICES

Verbatim has a track record of delivery in a wide range of services. We facilitate measurable improvements in organizational productivity and support delivery of results for clients and beneficiaries through strategy design, process improvement, project management, innovation and human capital consulting.



STRATEGY CONSULTING

Our team utilizes multi-disciplinary capabilities to generate ideas and make future projections. We review your organization from a high level and design strategies to overcome sectorial, market or operational challenges. We conduct research and analyze data, providing knowledge and evidence for decision making.



PROJECT MANAGEMENT

From design and initiating to closing, we provide oversight and operational capacity to ensure scope, time, cost and quality are not compromised in the execution of clients' projects. We keep a strong focus on delivery of results that provide value for money, while effectively managing risk throughout the project cycle. We communicate, engage and manage stakeholders, working closely with international and local partners.



KNOWLEDGE MANAGEMENT

Our specialists help organizations create tangible value from their knowledge by designing knowledge management strategies and frameworks. We design and support implementation of knowledge management initiatives such as lesson learning, innovation strategies, training and coaching, community of practice support and essential knowledge management toolkits that increase profitability. Our support includes knowledge management assessment, knowledge management strategy development, development of knowledge management products and implementation planning and support.

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STRATEGIC COMMUNICATION

We optimize the impact of our client's results by designing and implementing communication strategies and campaigns that support awareness and scaling up of interventions. Our communication strategies are context specific - bearing in mind considerations such as literacy, local languages, communication channels and social norms. Our strategies utilize traditional and social media, community groups, civil society and thought leaders.



RESEARCH, EVALUATION & RESULT MANAGEMENT

Delivering results and impact requires evidence of effective and ineffective programmes, policies, approaches, activities and tasks. We design and identify metrics to be tracked and measured to provide clients with effective monitoring and evaluation systems. The evidence provided improves lesson learning, future programme design and performance.

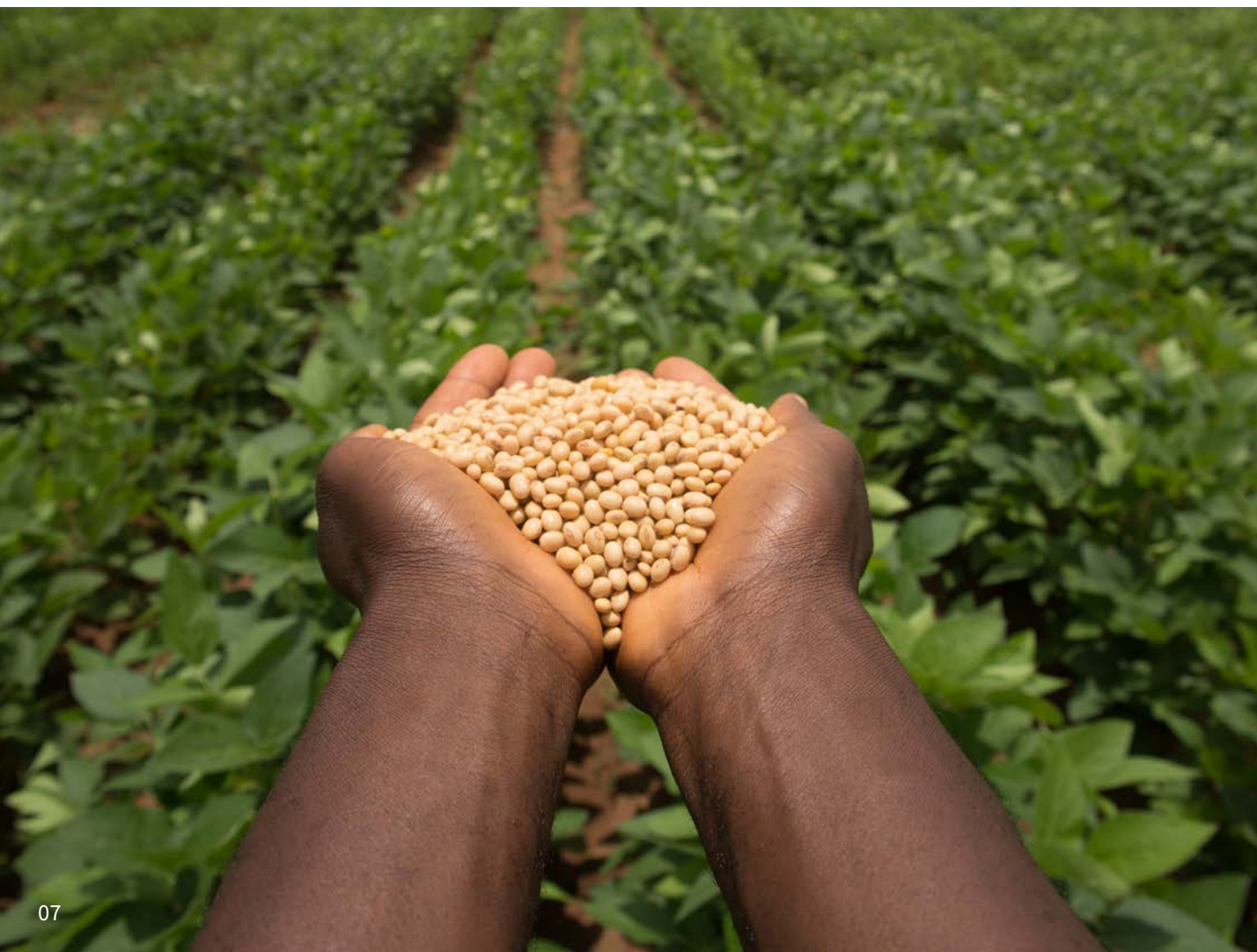


HUMAN CAPITAL DEVELOPEMENT

Over the years our experts have worked with a diverse number of organizations supporting human resource management, staff development, institutional strengthening initiatives, change management and capacity building programmes. We have developed proven methodologies and designed bespoke tools that help public sector and private sector clients improve recruitment outcomes, retention numbers, engagement levels and performance.

PRACTICE AREAS

Verbatim has a track record of delivery in diverse sectors, we facilitate measurable improvements in organizational productivity and support delivery of results for clients and beneficiaries in sectors that range from Agriculture to Health and everything in between.



AGRICULTURE & AGRIBUSINESS

Agriculture in Nigeria is a significant sector of the economy and provides employment for 70% of the population. The processing of agriproducts is growing and our work in the sector focuses on support to small scale farming, facilitation of financial inclusion for farmers, access to agricultural education and extension services, access to markets and agricultural research to attract large scale investments in the sector.

GENDER & INCLUSION

Sustainable development can only be achieved when men and women are able to contribute optimally to the economic, political, social and cultural growth of a nation. Verbatim provides advisory services on how to mainstream gender parity activities to stimulate positive outcomes in society. Our team helps implement activities that foster opportunities for the disabled, women, marginalized men and other socially and economically excluded groups.

JUSTICE, SECURITY & PEACE BUILDING

Nigeria is a multi-ethnic, multi-religious society, while this diversity is valuable, it also underscores the need for strong rule of law, security and justice systems. Our Justice, Security & Peace building team is dedicated to working with the public sector to increase quality access to protection and justice provided to citizens by state and non-state actors. Our support leads to reduced conflict, improved governance and strengthened economic development.

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GOVERNANCE & PUBLIC SECTOR REFORM

Verbatim works to promote transparent, effective and accountable governance by supporting public institutions and agents with training, tools and skills that increase their effectiveness in public service delivery. We provide facilitation support for public administration reform, public finance management (process support for planning, budgeting, executing and reporting) and support positive media, civil society and citizen engagement.

ECONOMIC GROWTH & TRADE

Our team works with the private sector to facilitate market opportunities that increase the diffusion of knowledge, fosters technological progress, solves problems, drives production, increases trade, encourages inclusion and reduces poverty. We work with the public sector and regulatory agencies to increase effective regulation and investments for growth. We develop markets by stimulating demand and creating uptake of new products services and business models. We design and implement interventions, leveraging knowledge in the following approaches: making markets work for the poor; private sector development; women's economic empowerment & entrepreneurship development.

HEALTH DEVELOPMENT

We work with the public sector, private and community health facilities to increase access to quality healthcare especially in the rural and peri-urban areas. Our expertise is in support to improved service delivery, health systems strengthening, supervision & program management for health, monitoring and evaluation of health programmes and improved logistics and supply of medical commodities.

SOME CLIENTS



Building Resilience • Empowering Communities • Growing the Economy



OUR MANAGEMENT TEAM

Verbatim has a diverse team of driven, engaged and experienced consultants who provide technical assistance that creates conditions for improved performance, sustainable growth and better livelihoods.

Our management team are international development experts with a combined 65 years of experience providing technical assistance to agencies and have led teams in Nigeria, the United Kingdom and in the United States.

We work in diverse, multicultural, multidisciplinary teams that explore the utilization of diverse intellectual influences and multiple experiential tools to identify and solve organizational problems, address social constraints and recommend public policy that leads to the creation of value for our clients such as: inclusion in economic generating activities, improved public service delivery, participation in learning opportunities and the development of capable teams. Our impact serves beneficiaries in need of reliable public services, access to skills, improved capabilities, sustainable livelihoods, economic empowerment and social inclusion.



ENENE EJEMBI

M.Litt

MANAGING PARTNER

Enene holds a Master of Letters in English Studies (University of Dundee) and studied Economic Growth approaches at the Harvard Kennedy School of Government. Certified as a Knowledge Management professional (KMI, Washington DC) she has expertise in strategy, planning, capacity building, research and research communication. She has led teams of consultants, executing international development interventions in Economic growth, using making markets work for the poor approaches (M4P) and Governance & Public-sector reform using problem driven iterative adaptation frameworks. She provides technical services on several US and UK government funded development interventions and led the GEMS4 Knowledge Management team – an Economic Growth intervention to facilitate private sector led growth in Nigeria.



WILLIAM ANYEBE

M.P.H

SENIOR PARTNER

William is a Health systems and social development consultant with 35 years' experience in institutional strengthening, project management, strategy design, capacity building, monitoring and evaluation. He holds a Master's degree in Public Health from the University of Leeds. William has served as Technical Advisor and Lead consultant on several UK government funded Public Health development interventions in Nigeria such as SuNMaP, PATHS, Bridging the Gap Project and PRRINN-MNCH. In the Public sector he was Assistant Zonal PHC Coordinator for the National Primary Health Care Development Agency (NPHCDA) establishing the Benue State office. He has managed and provided technical oversight to a portfolio of over 100 national experts and consultants implementing development programmes in multiple sectors across Nigeria.



AGBENU AMALI

M.P.H

SENIOR PARTNER

Agbenu's brings 14 years of expertise working in clinical research project management and business development, working in the health care industry in the United States. As Regulatory Affairs Specialist at the University of Pennsylvania; Clinical Research Nurse Coordinator at the Children's Hospital of Philadelphia; Program Coordinator at Honor Health, Scottsdale Arizona and Associate Director, Clinical Research Operations at Thomas Jefferson University she provided operational leadership and regulatory compliance for medical research teams. She holds a Master's in Public Health from the Perelman School of Medicine at the University of Pennsylvania and has won multiple awards and scholarships. In addition, she holds a Bachelor of Science Nursing: Rutgers University; Bachelor of Arts Psychology: Rutgers University and a Master's Degree Nursing Leadership: University of Pennsylvania.



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